Tokyo Stock Exchange, Standard Market

Stock code: 6405

Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2027

WE LOVE RICE SUZUMO

August 7, 2026 | Suzumo Machinery Co., Ltd.

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Overview of Q1 FY03/27 Consolidated Financial Results

Q1 FY03/27: Performance summary

■ YoY change (%)

Net sales 4,027 million yen		+16.6%
Domestic	2,450 million yen	+14.5%
Overseas	1,576 million yen	+20.2%
Operating profit 258 million yen		+894.9%
OPM 6.4%		+5.6pp

■ Net sales

- With the surge in rice prices that had continued since Q4 FY03/25, previously a source of concern, showing signs of easing, business operators' appetite for capital investment began to recover. Net sales increased, driven by replacement demand for new sushi machine models launched in the previous fiscal year, the acquisition of new customers for Fuwarica, and new and additional installations of large-scale machines for food factories.
- Overseas, Japanese companies, particularly major conveyor-belt sushi chains, continued to expand in North America and East Asia. In Europe, deliveries of sheet-dispensing roll sushi machines that had been delayed also progressed, resulting in higher overseas sales overall.

■ Operating profit and OPM

- Although manufacturing labor costs and other expenses increased following the start of operations at the new plant, gross profit increased due to higher net sales. While we continued to invest in human resources, including workforce expansion and revisions to our personnel system, SG&A expenses declined due to reductions in executive compensation and rigorous cost control, resulting in a significant increase in operating profit.

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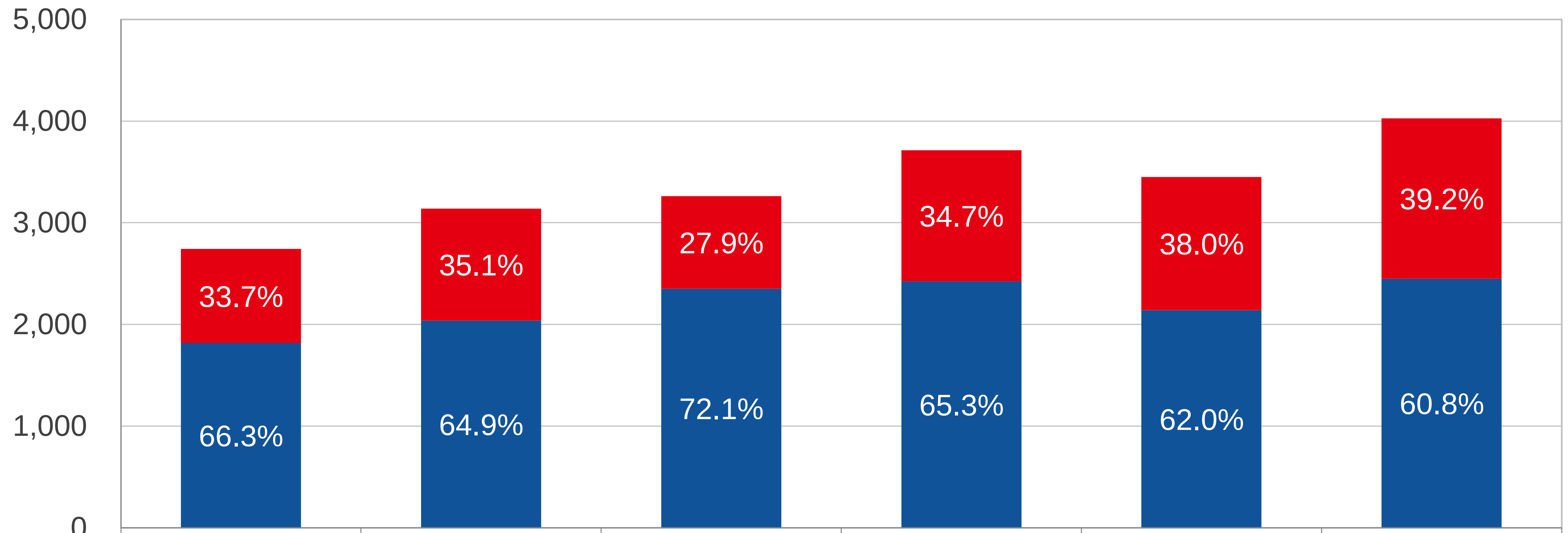
Q1 FY03/27: Year-on-year performance

(Millions of yen)

	Q1 FY03/26 Results	FY03/27		
		Q1 Results	YoY change	YoY change (%)
Net sales	3,452	4,027	+574	+16.6%
Domestic	2,140	2,450	+309	+14.5%
Overseas	1,311	1,576	+265	+20.2%
Cost of sales	1,752	2,158	+406	+23.2%
Gross profit (Profit margin)	1,699 (49.2%)	1,868 (46.4%)	+168 (-2.8%)	+9.9%
SG&A expenses (SG&A ratio)	1,673 (48.5%)	1,609 (40.0%)	-63 (-8.5%)	-3.8%
Operating profit (Profit margin)	25 (0.8%)	258 (6.4%)	+232 (+5.7%)	+894.9%
Ordinary profit (Profit margin)	16 (0.5%)	275 (6.8%)	+259 (+6.3%)	+1576.1%
Profit attributable to owners of parent (Profit margin)	9 (0.3%)	203 (5.0%)	+193 (+4.7%)	+1941.4%

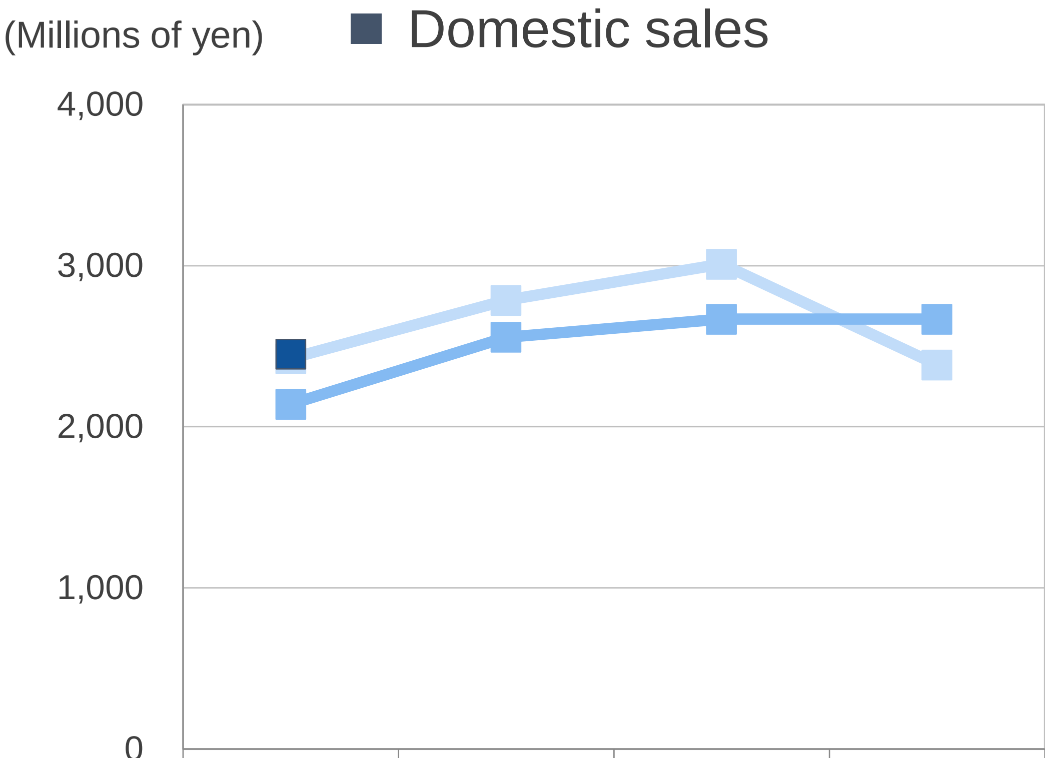
Q1 FY03/27: Breakdown of domestic and overseas sales

Net sales (Millions of yen)



	Q1 FY03/22	Q1 FY03/23	Q1 FY03/24	Q1 FY03/25	Q1 FY03/26	Q1 FY03/27
Overseas	925	1,102	909	1,290	1,311	1,577
Domestic	1,817	2,038	2,352	2,424	2,140	2,450

Q1 FY03/27: Domestic sales (quarterly results)



	Q1	Q2	Q3	Q4
'25/3	2,424	2,785	3,010	2,384
'26/3	2,140	2,556	2,668	2,668
'27/3	2,450			

Overview of domestic operations

[External environment]

- Demand for labor-saving solutions continued, fueled by growth in inbound demand and labor shortages.
- The surge in rice prices that had continued since Q4 FY03/25 is showing signs of easing, leading to a recovery in business operators’ appetite for capital investment.

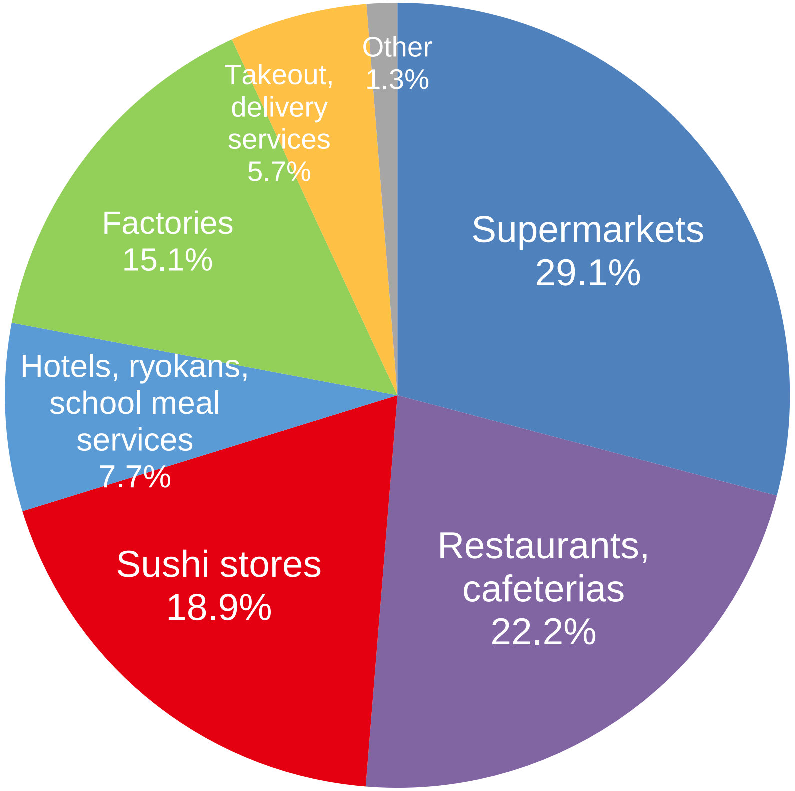
[Sales trends]

- Demand for new sushi machine models increased, driven by replacement demand and new store openings in the sushi restaurant and supermarket sectors. New installations of the Rice-Serving Machine Fuwarica at restaurants progressed, as did new and additional installations of large-scale machines for food factories.

- We continued sales expansion initiatives for new products released last year (replacement of sushi machines, commercial rice cookers, and solution products).

Q1 FY03/27: Domestic business Own-machine sales by customer category

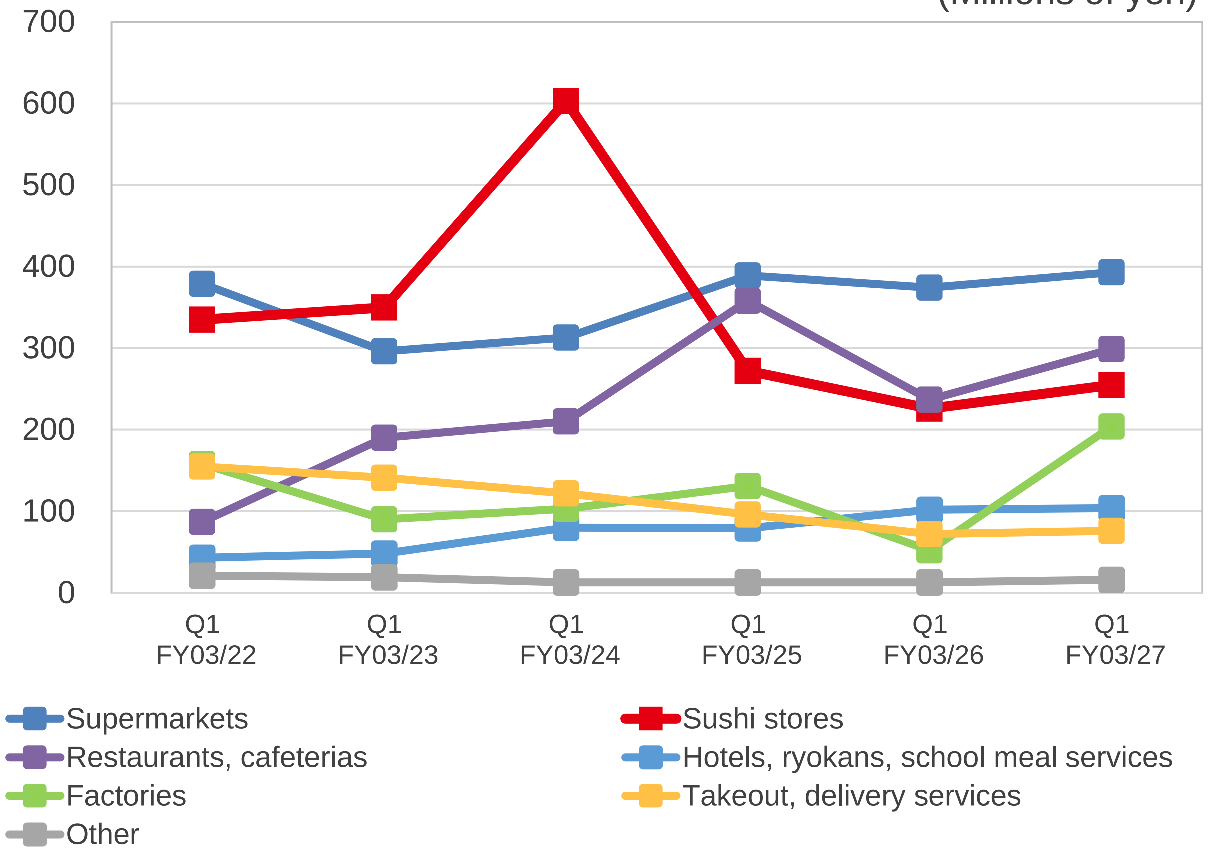
■Domestic business:
Sales breakdown by customer category
(Q1 FY03/27)



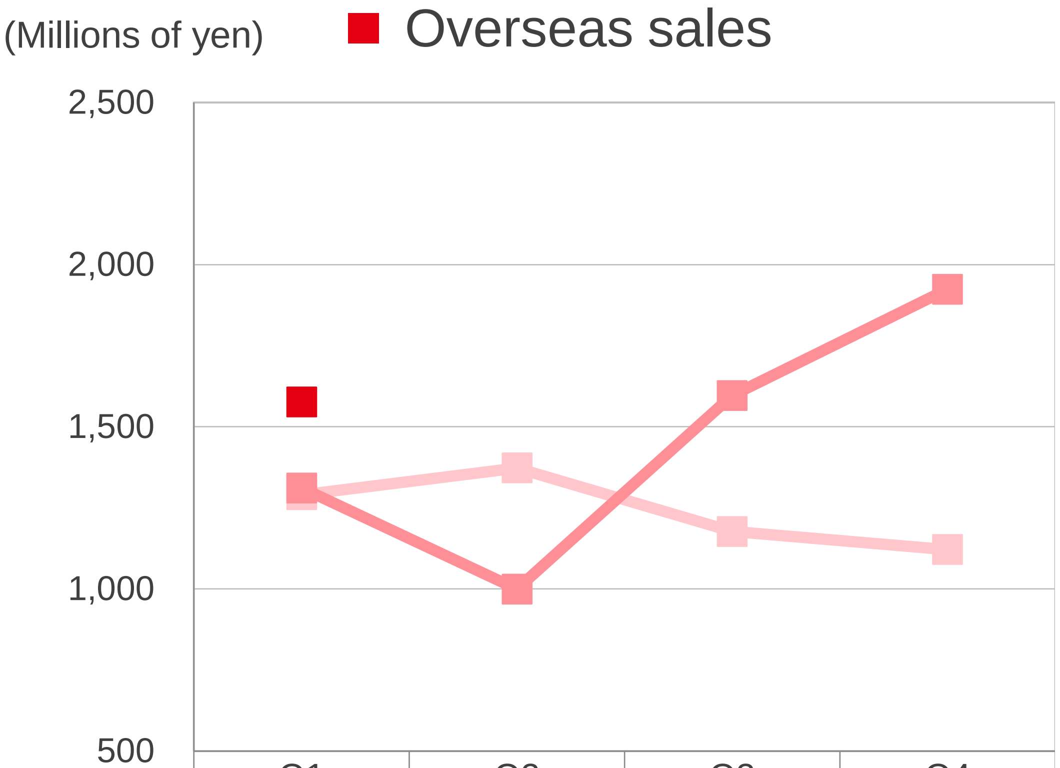
* Calculation of sales breakdown (%) by customer category is based on domestic own-machine sales.

■Domestic business:
Sales by customer category

(Millions of yen)



Q1 FY03/27: Overseas sales (quarterly results)

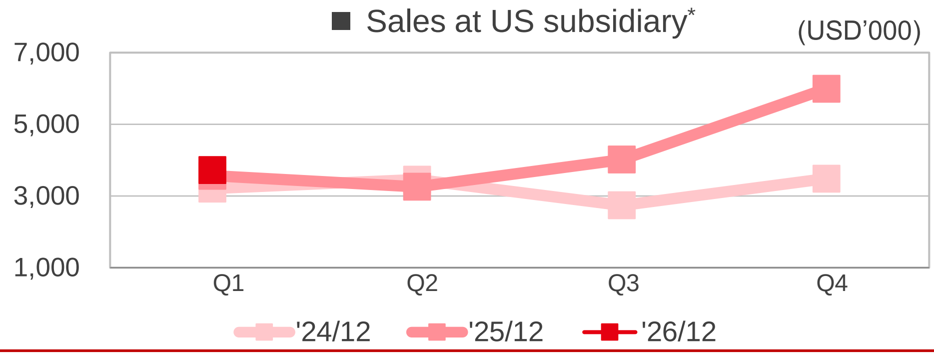


	Q1	Q2	Q3	Q4
'25/3	1,290	1,373	1,177	1,121
'26/3	1,311	999	1,596	1,924
'27/3	1,576			

Overview of overseas operations

[Regional trends]

- In North America, demand for mechanization and labor-saving solutions remained strong, while store openings by Japanese conveyor-belt sushi chains continued to increase. However, sales fell slightly due to the impact of intercompany eliminations on consolidation.
- In East Asia, store openings, particularly by Japanese conveyor-belt sushi chains, increased at a faster-than-expected pace, driving sales growth. In Southeast Asia as well, a growing number of Japanese companies continued to expand into the region.
- In Europe, sales increased significantly, as deliveries of previously delayed sheet-dispensing roll sushi machines for a sushi takeout chain progressed.



* The fiscal year of the US subsidiary ends in December.

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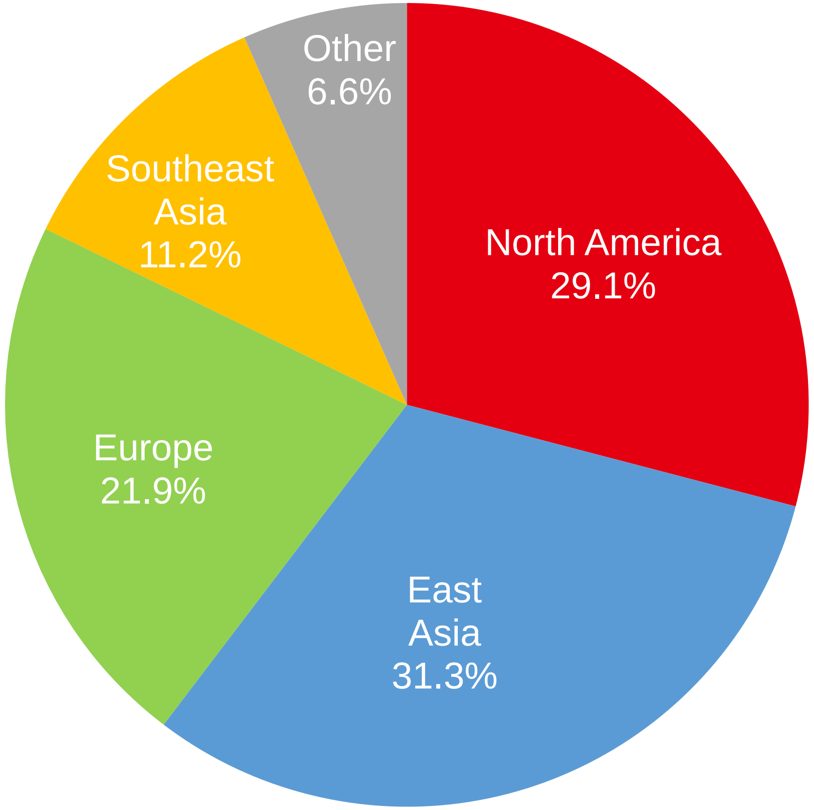
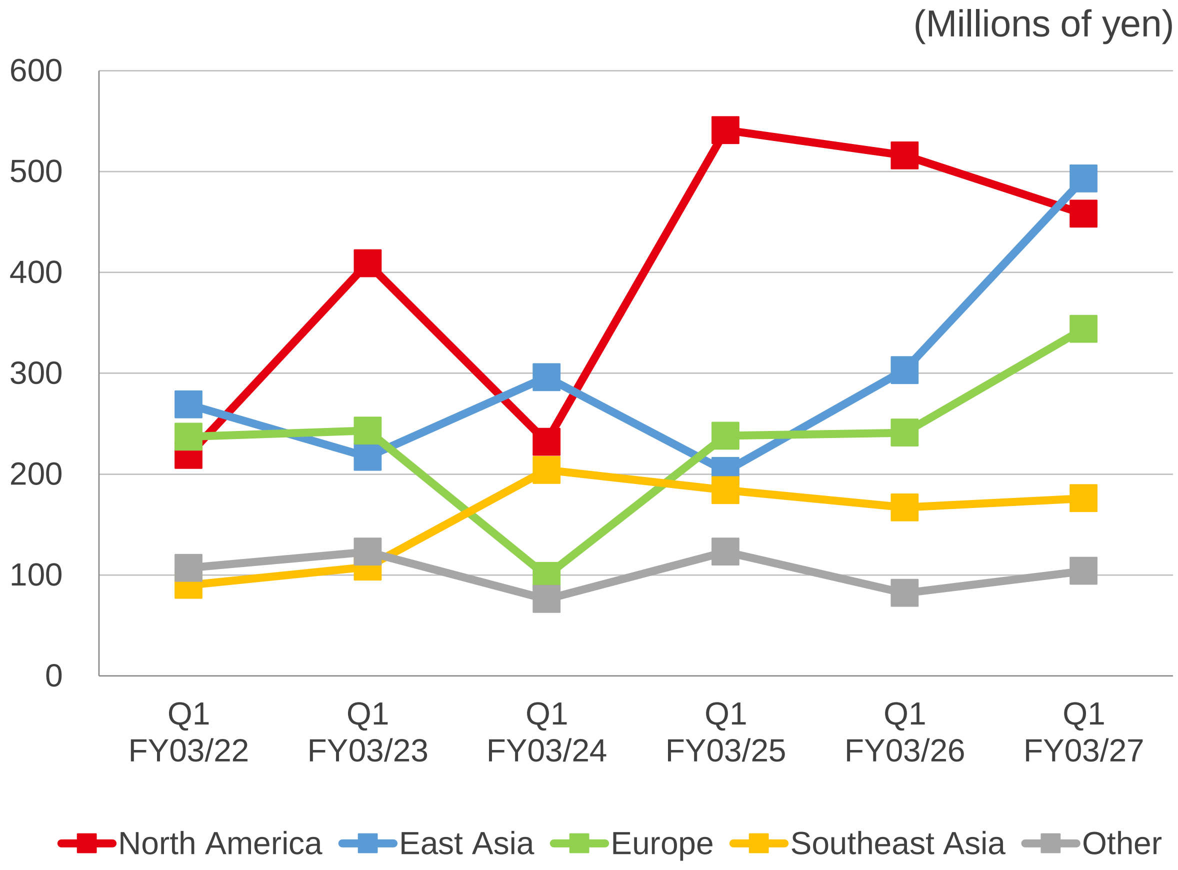
Q1 FY03/27: Overseas business Sales by region

■ Overseas business:
Sales breakdown by region
(Q1 FY03/27)



■ Overseas business: Sales by region



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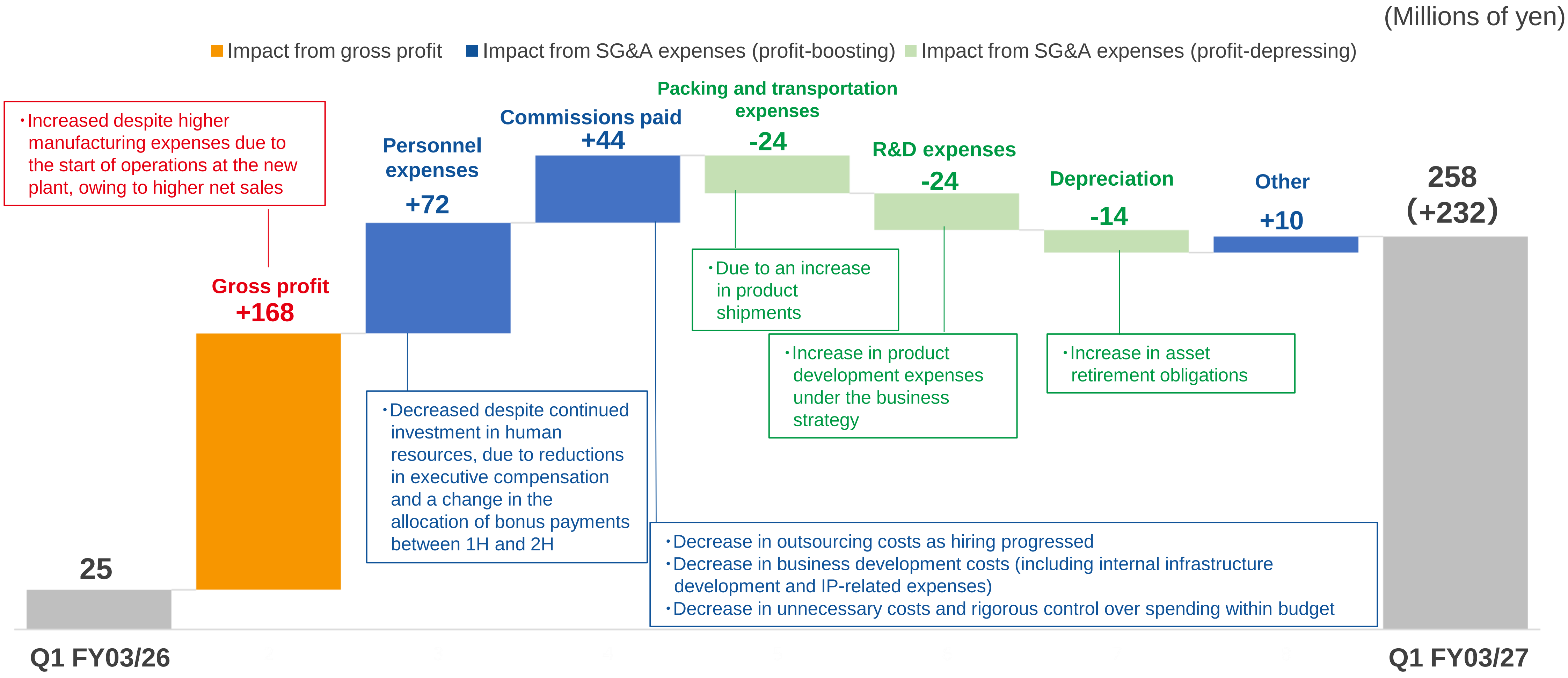
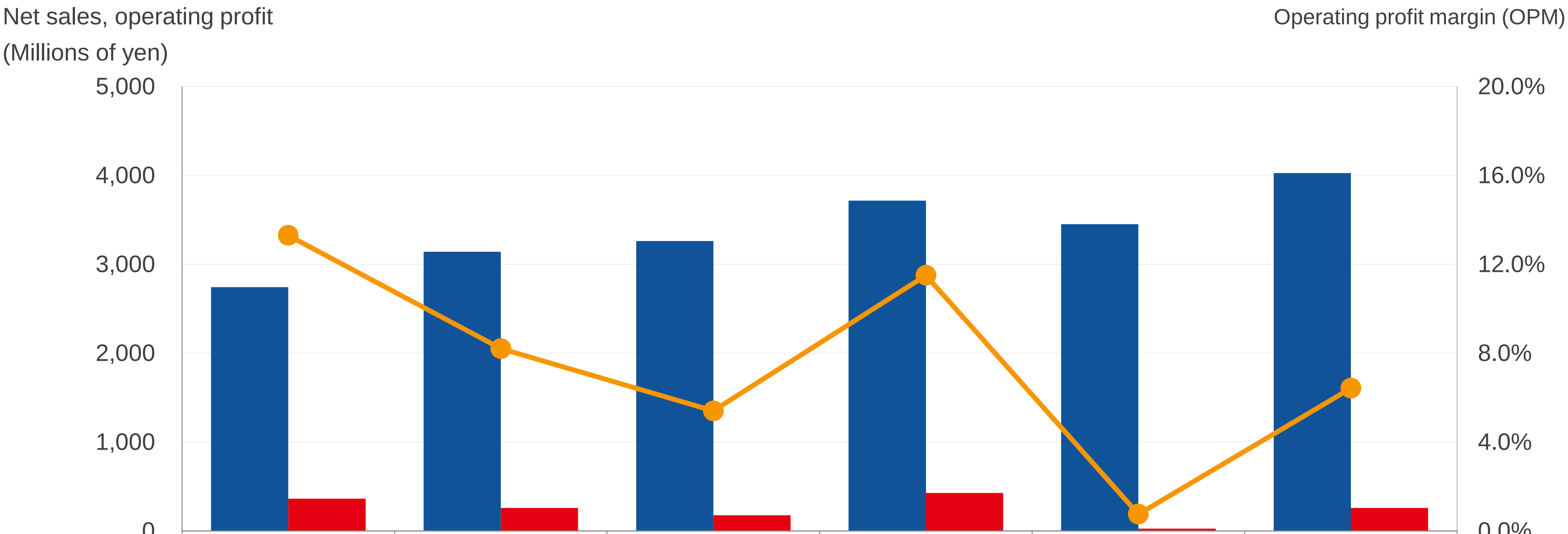
Q1 FY03/27: Year-on-year change in operating profit



Q1 FY03/27: Net sales and operating profit



	Q1 FY03/22	Q1 FY03/23	Q1 FY03/24	Q1 FY03/25	Q1 FY03/26	Q1 FY03/27
Net sales	2,743	3,141	3,262	3,715	3,452	4,027
Operating profit	363	257	175	428	25	258
OPM	13.3%	8.2%	5.4%	11.5%	0.8%	6.4%

Q1 FY03/27: Consolidated balance sheet: Assets

(Millions of yen)

	As of March 31, 2026		As of June 30, 2026		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Current assets	8,757	45.8%	8,922	46.3%	+165	+1.8%
Cash and deposits	2,973	15.6%	3,023	15.7%	+49	+1.6%
Trade receivables	2,255	11.8%	2,075	10.7%	-179	-8.0%
Inventories	2,981	15.6%	3,202	16.6%	+220	+7.3%
Other	547	2.9%	621	3.2%	+74	+13.6%
Non-current assets	10,344	54.2%	10,336	53.6%	-8	-0.1%
Property, plant and equipment	8,609	45.1%	8,541	44.3%	-68	-0.7%
Intangible assets	653	3.4%	645	3.3%	-8	-1.2%
Investments and other assets	1,081	5.7%	1,149	5.9%	+67	+6.2%
Total assets	19,101	100.0%	19,259	100.0%	+157	+0.8%

Q1 FY03/27: Consolidated balance sheet: Liabilities and net assets

(Millions of yen)

	As of March 31, 2026		As of June 30, 2026		YoY	
	Amount	% of total	Amount	% of total	YoY change	YoY change (%)
Total liabilities	6,144	32.2%	6,300	32.7%	+155	+2.5%
Current liabilities	3,043	15.9%	3,467	18.0%	+424	+13.9%
Non-current liabilities	3,101	16.2%	2,832	14.7%	-268	-8.6%
Total net assets	12,956	67.8%	12,958	67.2%	+1	+0.01%
Shareholders' equity	12,409	65.0%	12,385	64.3%	-24	-0.1%
Total accumulated other comprehensive income	507	2.6%	538	2.7%	+30	+5.9%
Non-controlling interests	39	0.2%	34	0.2%	-4	-10.7%
Total liabilities and net assets	19,101	100.0%	19,259	100.0%	+157	+0.8%

For inquiries regarding investor relations, media appointments, etc.,
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Therefore, actual results may differ significantly due to changes in various factors.